

MEDICAL DATA SYSTEMS, INC. (MDS), a national leader in accounts receivable management and collection services marks 25 years of service to the healthcare industry.

National healthcare receivables industry leader, MDS, has reached a significant milestone and is celebrating 25 years in providing accounts receivable management and collection services to healthcare systems, hospitals, and physician practices and organizations across the country.

The company was founded in 1985 by G. David Miller, CEO and President, and his wife Amy in Sebring, Florida. Understanding the needs and concerns of the healthcare provider community, they developed a proprietary software system for their work with physician practices and respected healthcare systems and hospitals. In addition to the Professional Fee Billing services they offered at the time, MDS pioneered Secondary Bad Debt Collections, and secured their first national multi-hospital system, setting the foundation for the company's future growth.

Gary Ball joined MDS as partner and CFO in 1997, adding a high level of financial and business acumen to the company. MDS then relocated its corporate office to Vero Beach, Florida, and began a major expansion effort to broaden their client base outside of the Southeast market. Now with clients not only nationwide, but also in Alaska and the U.S. Virgin islands, MDS continues to pursue their development goals by offering a complete suite of revenue cycle solutions including: **Professional Fee Billing, Extended Business Office (Early Out), Primary Collections and Secondary Bad-Debt Collections.**

Today MDS services over 425 clients with 350 employees in 7 offices located throughout the United States. And even with these significant achievements realized over their 25 years in business, MDS continues to be a privately held company dedicated exclusively to the healthcare industry. The economic down-turn, along with an increasingly complex and competitive healthcare environment, has left many healthcare organizations with more responsibilities than ever, but with fewer resources to accomplish them. In response to the ever-changing challenges of healthcare collections faced by hospitals, MDS enhanced their technological capabilities and broadened their service lines to offer more encompassing solutions to their clients. In an age where agencies are closing or cutting back, MDS is positioned for growth, and continues to expand its operations and reach.

Some of their clients have commented:

"MDS has proven to be an invaluable partner over the last 3 years. They have increased our cash collections by over \$1.6 million, which our primary agencies were unable to collect. By teaming with MDS, our region continues to improve financially, with a continued emphasis on our valuable customer relationships."

Regional Director, PFS and Patient Access for a 1,587-bed non-profit health system

"As a multi-facility Healthcare organization, we recognize MDS as a leader in healthcare recovery. MDS is a professional organization with cutting edge technology and outstanding customer service."

Executive Director, Business Office Operations for a 50+ bed hospital

"Over the past four years, MDS has become an integral part of our accounts receivable strategy. We rely on them to improve our cash collections in an ethical and reliable manner."

Executive Director, Patient Financial Services for a 1,311-bed, five-hospital system

For additional information on services or other MDS related information, please contact Estelle Welte (ewelte@meddatsys.com) or visit www.meddatsys.com

